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HiGS FOR CONCIERGE MEDICINE: Authenticated Personalized Health Data



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Healthcare in America is in a state of flux. HiGS technology has solutions that work, especially for consumers.

The Patient Protection and Affordable Health Care Act (PPACA) known as “ObamaCare” has made healthcare and its insurance unaffordable for many citizens. Insurance deductibles have become enormously high. Even with its subsequent changes, cost will likely continue to rise. Healthcare access problems will continue to flourish. This instability in healthcare delivery will drive the direction of the doctor-patient relationship in the near and distant future.

President Trump is considering paying for Medicare patients to gain access to some Concierge Medicine fee-based practices to improve their care.^[1] Inner Reach team members either use Concierge Care for themselves or are considering it.

Consumers want immediate access to a physician when they’re sick. They want doctors who know them well and therefore can treat them with care and diligence. Waiting for healthcare can cause big trouble and lost lives. Concierge Medicine and Personalized Primary Care helps to meet this access need. Older research informed that more affluent people could afford the Concierge Medical model yet the overall demand for this model is now growing and becoming more reasonable.

Cited in an April 2019 AARP article titled “What to Know About Concierge Medicine” by Hallie Levin:^[2]

Nearly half of primary physicians today devote under 15 minutes to each patient visit, which the typical patient has about 1.6 times a year, while DPC physicians spend about 35 minutes on each visit, with patients averaging about four visits a year, a University of Wisconsin report found.

Similar to today’s concierge medicine, Direct Primary Care (DPC) is something that seems to belong to the past, where physicians abandon reliance on insurance in favor of a direct payment agreement with them. Satisfaction and the personalized care that concierge medicine offers seem to matter to consumers as much as their care outcomes. Concierge medicine affords more time and more quality time for the doctor - patient partnership.

Daniel Carlin, MD, CEO of WorldClinic said in an interview, “In the short term, I think there will be a continued degradation of basic primary care and a worsening of the quality of medical care available to most people. This represents a significant opportunity for the field of concierge medicine, which will no doubt thrive as a result.”^[3]

Concierge Medicine enables faster access to doctors. HiGS will be a key tool for the emerging Concierge Practice. With HiGS, physicians, pharmacists and their teams can swiftly monitor patients’ stories to improve results while lessening costs.

Facilitating primary prevention through self-care know-how, HiGS helps doctors and other healthcare professionals capture baselines and risks for comprehensive data to sharpen care outcomes for those they serve – the consumer. Meanwhile, with HiGS usage, consumers gain more personalized information about themselves while understanding how to tackle primary prevention and self-care strategies to preserve health, reverse disease, and prevent disease and its progression.

References: 1) The Trump administration could make fee-based doctors more affordable for seniors. Concierge Medicine Today July 4, 2018 Accessed at <https://www.cnn.com/2018/07/03/how-the-trump-administration-fee-based-doctors-practices-affordable-m.html> 2) What To Know About Concierge Medicine by Hallie Levin. AARP April 25, 2019. Accessed at <https://www.aarp.org/health/conditions-treatments/info-2019/what-to-know-about-concierge-medicine.html> 3) Global Healing. Interview of Daniel Carlin, MD, by Russ Alan Prince on July 6, 2011. Private Wealth, Charter Financial Publishing Network Inc. Accessed at <http://www.fa-mag.com/news/global-healing-7704.html>